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Closing the Loop: Submitting for Incentives After Project Completion



Agenda

- Introductions
- Incentive requests
 - Program refresher
 - Incentive request process
- Common errors
- Tracking your enrolled lots, IRF submissions, and payments
- End-of-year deadlines
- Discussion/Q&A







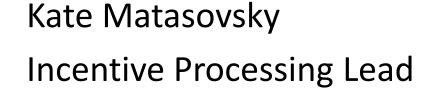


Introductions



Program Team Presenters

Olivia Pringle Associate Project Manager

















Incentive Requests: Program refresher and incentive request process



Program Refresher

California Energy-Smart Homes Program

- Administered by PG&E
- Offers Advanced Technology Bonuses

California Electric Homes Program (CalEHP)

- Administered by California Energy Commission (CEC)
- Offers energy storage incentives and bonus incentives

Dual Enrolled projects

- Projects enrolled in both programs will share the base incentive cost
- Bonuses, including Advanced Technology Bonuses, are paid by the program offering the specific bonus





The incentive request process is the same for both programs.

Dual-Enrolled projects will receive separate payments from each program

 Check amounts will equal the total incentive for the submitted lots* (shared base incentive + applicable bonuses)

*For purposes of this presentation, "lots" will refer to enrolled addresses in the program, whether single family, ADU, or multifamily units





When can I <u>request</u> payment?

Project must meet all criteria before requesting incentives

- When the program team has completed the project's technical review (Projects selected for field inspection must pass inspection prior to submitting for incentives)
- After Certificate of Occupancy (COO) has been received*
- When HERS measures are complete in the HERS registry

NOTE: Production builders can request as lots complete

*Or otherwise cleared for occupancy by the appropriate jurisdiction





Can I request an ACH (Automated Clearing House) payment?

- California Electric Homes can support ACH payment options.
 - Please reach out to your operations associate for assistance in setting up an ACH payment
- California Energy-Smart Homes payments are only available via check.





When can I <u>expect</u> payment?

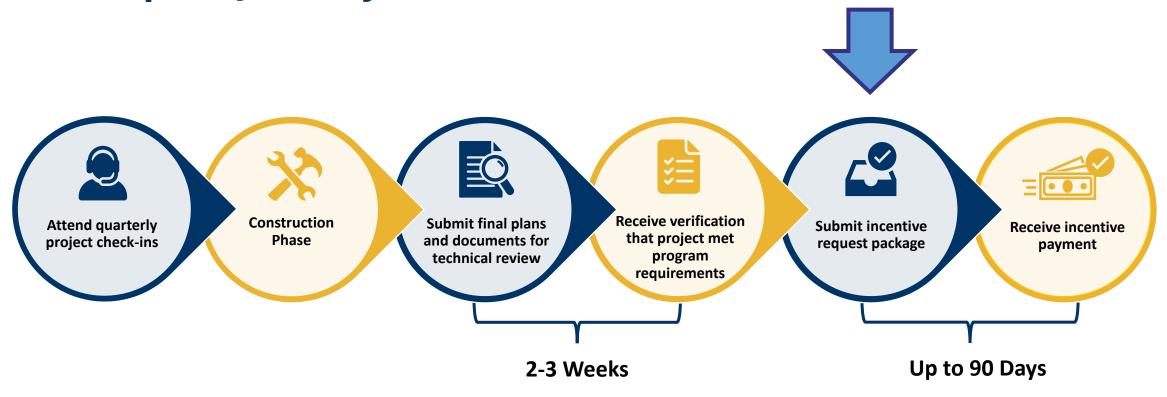
- Program team submits for payment approval from the specific program once monthly, ~ 15th of each month
- Payment approval and subsequent check issuance or ACH may take up to 90 days

Please confirm with your operations associate the address on file and/or ACH instructions are correct.





Participant Journey: Post-Enrollment



Projects must **submit required documents for technical review by November 17** to receive that program year's incentives for completed lots, buildings, or ADUs. Following technical review documentation submittal, the program team will review to confirm if your project meets program requirements and provide guidance on how to request incentives.





Participant Journey: Post-Enrollment



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Incentive Request Process – Four Easy Steps!

- 1. Collect Certificate of Occupancy (COO) from the project jurisdiction
- 2. Confirm lot is complete in the HERS registry (CHEERS)
- 3. Complete the Incentive Request Form (IRF)
- 4. Submit COO and IRF by uploading to the program's Customer Portal and notify your operations associate via email

IRF instructions are also hosted on the "Resources" page of the program websites:

Resources - California Electric Homes Program

Resources - California Energy-Smart Homes





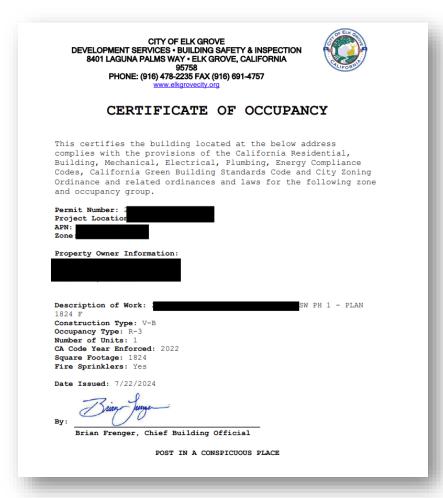
Step 1: Collect Certificate of Occupancy (COO)

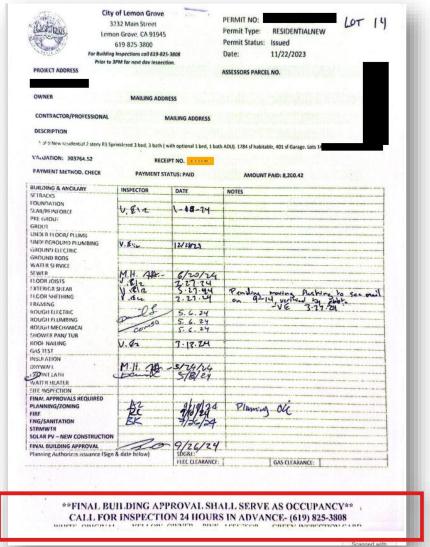
- 1. Collect Certificate of Occupancy (COO) from the project's local jurisdiction for lots that have completed construction
 - For production builders, this will require coordination with your construction team
 - In jurisdictions where COO's are not issued, the program will accept a final sign-off on the permit card "in lieu" of the certificate of occupancy
 - Whenever possible, please include only one COO (or permit card in lieu) per file





Step 1: Collect COO (continued)



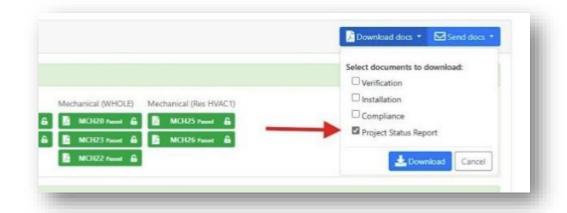


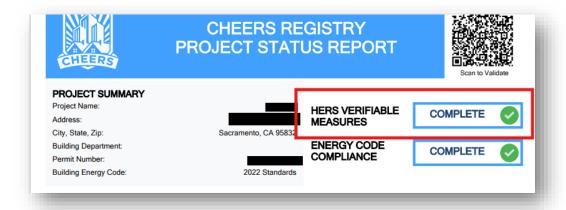




Step 2: Confirm project is complete in CHEERS

- 2. Confirm lot is complete in the HERS registry (CHEERS)
 - Lot must have HERS verifiable measures COMPLETE. This can be found on the Project Status Report or ask your HERS rater for confirmation
 - Registry documents do not need to be uploaded with your submission





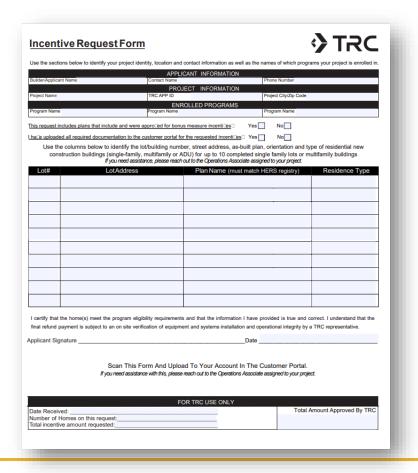




Step 3: Complete Incentive Request Form (IRF)

3. Complete Incentive Request Form (IRF)

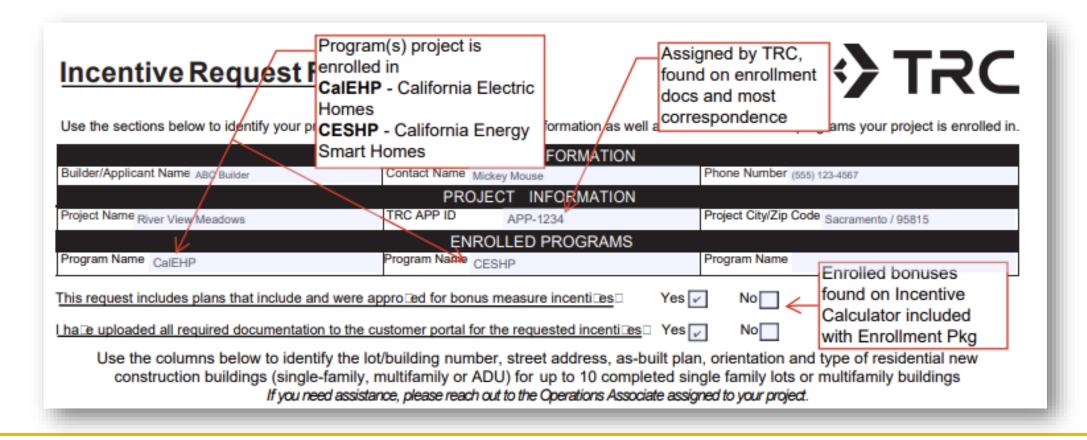
- This form will be provided to you after the project has completed technical review.
- Include project details
- Lot details, 1-10 lots per form
- Add your digital signature and date prior to submittal







Step 3: Complete Incentive Request Form – Project Details







Step 3: Complete Incentive Request Form – Lot Details

Lot#	LotAddress	Plan Name (must match HERS registry)	Residence Type		
1	1234 River View Lane	Plan 1	Single Family		
2	1235 River View Lane	Plan 2B	ADU		
3	1236 River View Lane	6789	Single Family Multi-Family		
Bldg 4	1237 River View Lane	987			
1		1			
Lot numbe building nu from Site f	mber MF: may submit for	verified by HERS rater	Type of building, may submit multiple types per request		





Step 3: Complete Incentive Request Form – Sign and Date

pplicant Signature	Date	
Sign electronically	Date	Date
or ink and scan	Scan This Form And Upload To Your Account In The Cus If you need assistance with this, please reach out to the Operations Associate ass	
	FOR TRC USE ONLY	





Step 4: Submit COO and IRF

4. Submit Incentive Request

- Upload IRF(s) and all associated COO's (or permit card in lieu) through the <u>Customer Application Portal</u>
- Notify your operations associate of your submission via email. NOTE: This system does not send automatic notifications





Incentive Request Process - Review

Four Easy Steps:

- 1. Collect Certificate of Occupancy (COO) from local jurisdiction
- 2. Confirm lot is complete in the HERS registry (CHEERS)
- 3. Complete the Incentive Request Form (IRF)
- 4. Submit COO and IRF by uploading to the TRC Customer Portal and notify your operations associate via email

IRF instructions are also hosted on the "Resources" page of the program websites:

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Resources - California Energy Smart Homes





Incentive Request Process – What's next?

After submission, the program team completes the following steps:

- Confirms submitted lots are <u>enrolled</u> in the program(s)
- Confirms lots' construction is <u>complete</u> via the Certificate of Occupancy (or permit card in lieu) and that certificate is dated after enrollment date
- Confirms the plan type <u>verified</u> in CHEERS matches what was approved during technical review
- Requests approval for payment from respective program(s)
- Issues payment using check or ACH





IRF Submissions – Common Errors

- Submitted lots are <u>incomplete</u> in CHEERS
- Missing signature on Incentive Request Form
- COO date <u>predates enrollment</u> in program
- Submitting <u>before project passes technical review</u>
- Submitting for *lots not enrolled* in the program
- Submitting duplicates (lot was previously requested)









Incentive Requests - Tracking for production builders



Tracking enrolled lots, IRF submissions, and payments

- Production builders should assume the responsibility of tracking their projects and associated IRF submissions throughout the duration of the program participation.
- The program team can provide helpful reports to support this effort, this information will include:
 - Lots/units/addresses enrolled in the program(s)
 - Project status within the program process
 - IRF submissions, payment status, and check details
- Contact your operations associate to request this report





Tracking enrolled lots, IRF submissions, and payments (continued)

Partial example of the "Developer Lot Report" available for production builders:

	Α	В	С	D	Е	F	G	Н	1	J	К	L	M	N	О	
													Estimated		Actual	
				Check		Check Issue							Completion	IRF Received	Completion	
_		▼ Status 🕂	Check Issue dat(▼			dat∈	Number *			Project Name			Da▼	Da <mark>▼</mark>	Di <mark>▼</mark> Prog	
47 /	APP-1461_006	Paid	8/6/2025	20500				\$ 3,000.00	APP-1461		356		12/31/2024	6/26/2025	8/28/2024 Calif	fornia
84 4	APP-1461_003	Paid	8/6/2025	20500				\$ 3,000.00	APP-1461		333		12/31/2024	6/6/2025	11/21/2024 Calif	fornia
86 4	APP-1461_006	Paid	8/6/2025	20500				\$ 3,000.00	APP-1461		354		12/31/2024	6/26/2025	8/28/2024 Calif	fornia
600 A	APP-1461_001	Paid	6/9/2025	RU#20433				\$ 3,000.00	APP-1461		241		12/31/2024	3/25/2025	12/16/2024 Calif	fornia
02 /	APP-1461_006	Paid	8/6/2025	20500				\$ 3,000.00	APP-1461		353		12/31/2024	6/26/2025	8/28/2024 Calif	fornia
516 A	APP-1461_003	Paid	8/6/2025	20500				\$ 3,000.00	APP-1461		331		12/31/2024	6/6/2025	9/25/2024 Calif	fornia
42 /	APP-1461_006	Paid	8/6/2025	20500				\$ 3,000.00	APP-1461		351		12/31/2024	6/26/2025	8/28/2024 Calif	fornia
46	APP-1461_007	Paid	8/6/2025	20500				\$ 3,000.00	APP-1461		239		12/31/2024	6/26/2025	5/28/2025 Calif	fornia
558 /	APP-1461_003	Paid	8/6/2025	20500				\$ 3,000.00	APP-1461		329		12/31/2024	6/6/2025	9/25/2024 Calif	fornia
62 /	APP-1461_003	Paid	8/6/2025	20500				\$ 3,000.00	APP-1461		350		12/31/2024	6/6/2025	10/2/2024 Calif	fornia
68 /	APP-1461_007	Paid	8/6/2025	20500				\$ 3,000.00	APP-1461		238		12/31/2024	6/26/2025	5/28/2025 Calif	fornia
77 /	APP-1461_006	Paid	8/6/2025	20500				\$ 3,000.00	APP-1461		349		12/31/2024	6/26/2025	8/28/2024 Calif	fornia
95 A	APP-1461_005	Paid	8/6/2025	20500				\$ 3,000.00	APP-1461		327		12/31/2024	6/26/2025	8/28/2024 Calif	fornia
97	APP-1461_006	Paid	8/6/2025	20500				\$ 3,000.00	APP-1461		348		12/31/2024	6/26/2025	8/23/2024 Calif	fornia
'05 A	APP-1461_003	Paid	8/6/2025	20500				\$ 3,000.00	APP-1461		347		12/31/2024	6/6/2025	9/25/2024 Calif	fornia
'09 A	APP-1461_005	Paid	8/6/2025	20500				\$ 3,000.00	APP-1461		326		12/31/2024	6/26/2025	8/28/2024 Calif	fornia
17 /	APP-1461_007	Paid	8/6/2025	20500				\$ 3,000.00	APP-1461		236		12/31/2024	6/26/2025	5/27/2025 Calif	fornia
19 /	APP-1461_005	Paid	8/6/2025	20500				\$ 3,000.00	APP-1461		325		12/31/2024	6/26/2025	8/28/2024 Calif	fornia
21 /	APP-1461_001	Paid	6/9/2025	RU#20433				\$ 3,000.00	APP-1461		252		12/31/2024	3/25/2025	2/26/2025 Calif	fornia









End-of-Year Deadlines



End-of-Year Deadlines

Incentive levels decrease between 2025 and 2026:

- -\$500 single family
- -\$200 multifamily, ADU
- -\$500 manufactured home

Base Electrification Incentives per unit	2024	2025	2026	2027	
Market-Rate					
Single Family	\$3,000	\$3,000	\$2,500	\$2,500	
Multifamily/ Accessory Dwelling Unit	\$1,600	\$1,600	\$1,400	\$1,400	
Manufactured Home	\$5,500	\$5,500	\$5,000	\$5,000	





End of year deadlines (cont.)

Monday, November 17, 2025

- Project with lots completing in 2025 that have not yet cleared technical review must have all required documentation submitted by 11/17/2025
 - After technical review is complete, projects will have 45 days to submit incentive requests to receive 2025 incentive levels (applies only to lots completed in 2025).

Wednesday, December 31, 2025

• Projects that have completed technical review must submit incentive requests by EOD Wednesday, December 31, 2025, to receive 2025 incentive levels.

If you have a backlog of completed lots, start working on your incentive requests now!









Conclusion



Conclusion

Submitting accurately and in a timely manner supports our financial and reporting responsibilities to the CEC and PG&E.

Our program applicants are critical to the success of these programs, and we truly appreciate your efforts.

Our program team is available to support the financial goals of your project(s).

Please reach out for additional assistance or clarifications!







Links

Resources - California Energy-Smart Homes Program

Resources - California Electric Homes Program

Customer Application Portal

CONTACT ENERGY-SMART HOMES

(833) 987-3935

caenergysmarthomes@trccompanies.com

CONTACT CALIFORNIA ELECTRIC HOMES

PHONE: (833) 987-3935

EMAIL: <u>caelectrichomes@trccompanies.com</u>









Discussion

